

**For immediate release**  
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## **MAYOR HORNIK ANNOUNCES \$635,000 TAXPAYER SAVINGS AGREEMENT**

### **SHARED SERVICES ELECTRIC AGREEMENT WITH SCHOOLS LIGHTS UP WITH SAVINGS**

**MARLBORO** – Township taxpayers will save \$635,000 through a shared services and joint purchasing agreement between the Township and Marlboro Township Board of Education for electricity, Mayor Jon Hornik announced today.

“Shared services and thinking outside the box on purchasing creates real efficiencies and savings for the taxpayers,” Hornik said.

The savings come through an internet based bid for companies to offer the lowest prices to power the Township’s street lights, government buildings, schools and similar utility needs, Hornik said.

The two-year agreement begins in July.

The Township and school board received approval from the New Jersey Division of Local Government Services to establish a cooperative pricing system and to seek the lowest bids possible for energy. There were five qualified bidders and the lowest price for non-street lighting was provided by Reliant Energy Northeast, LLC and for street lighting was Constellation New Energy, Inc.

The agreement reflects a 23 percent savings in non-street lighting costs and more than 15 percent for street lighting, Hornik said.

“These savings were achieved as a direct result of the Township and the Board of Education joining together in combining their electric power demands and securing competitive pricing,” Hornik said. “I’m also happy to report that these savings were the result of a largely ‘in-house’ effort on behalf of both agencies.”

“The Board of Education has always been committed to obtaining financial savings and exploring options for alternative revenue sources. Creating a shared services agreement with the Township has enabled both governments to save monies for the benefit of the taxpayers in Marlboro,” Board President, Michael Lilonsky said.

The anticipated energy cost reductions are substantial. Based upon 2010 electric power demands, it is anticipated that the new contract pricing will yield annual savings for the Township of \$156,559.00 per year, or \$313,118.00 over the life of the contract, and \$161,013.00 per year, or \$322,026.00 over the life of the contract for the Board of Education.